

CORPORATE PRESENTATION

(Q1 ENDED-FY 2021-22)



UCWL

UDAIPUR CEMENT
WORKS LIMITED

PLATINUM
HEAVY DUTY
CEMENT

JOURNEY TO TRANSITIONAL GROWTH

QUICK HIGHLIGHTS

Backed by the organizational values- we are committed to work for tomorrow

2013

Restarting Grinding section with a capacity of 6 Lac MT

2015

Expansion in Grinding Capacity to 7 Lac MT

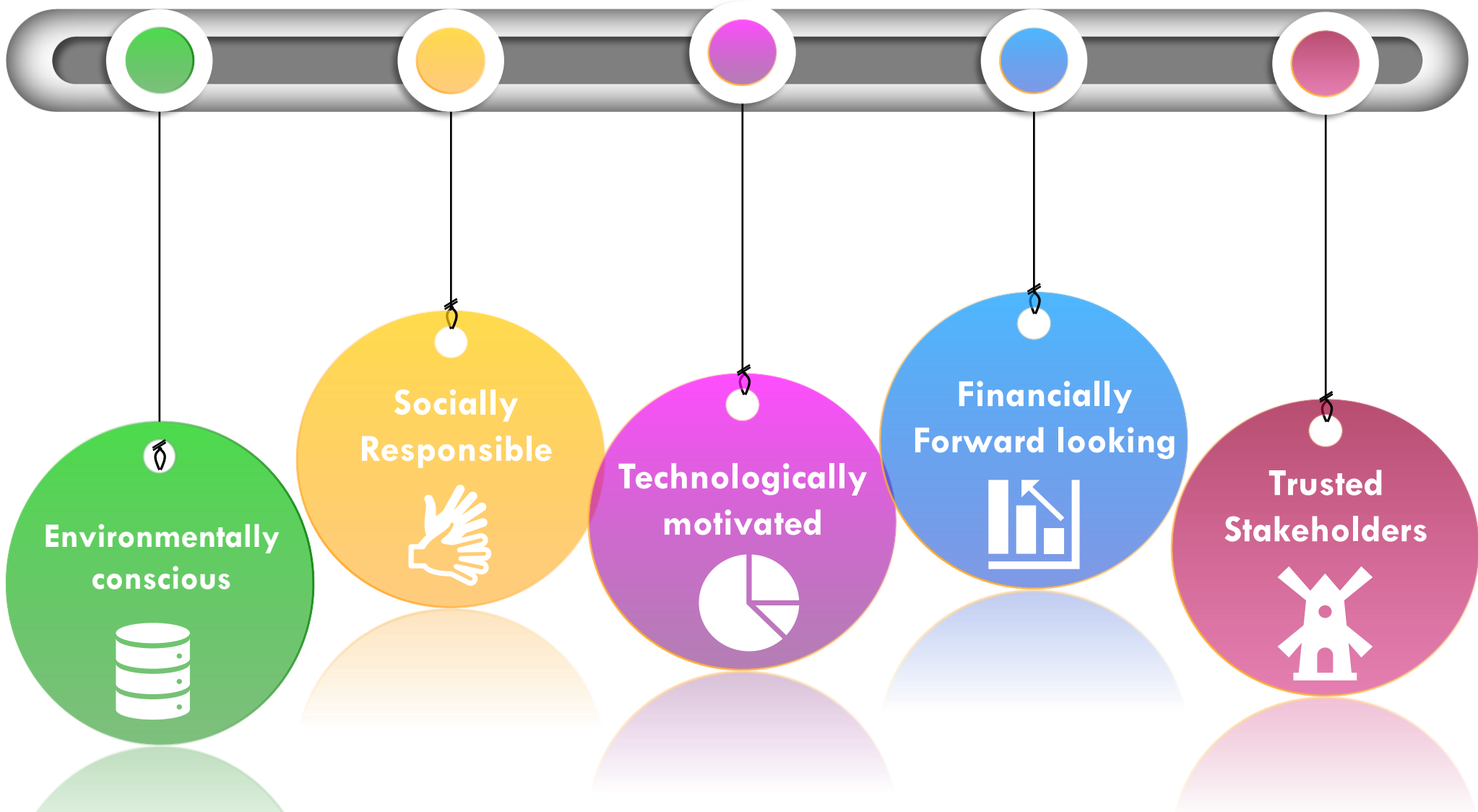
2017

Starting of Integrated plant with Pyro processing section and New Cement Mill with enhanced capacity of 16 Lac MT

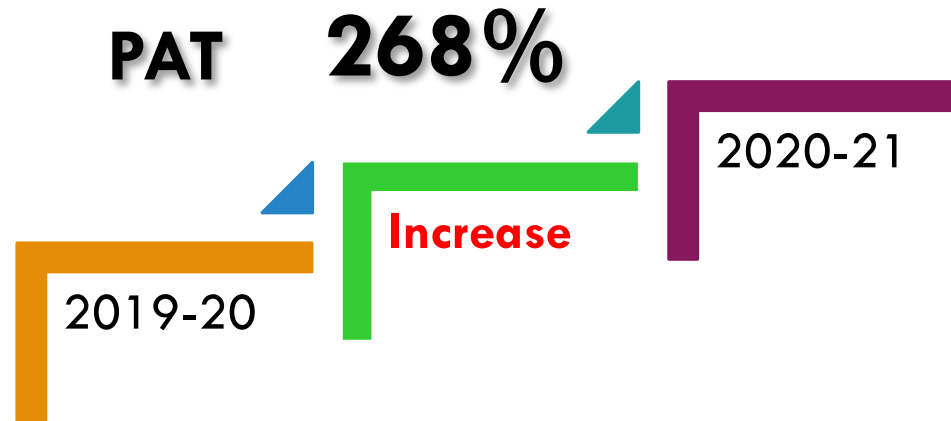
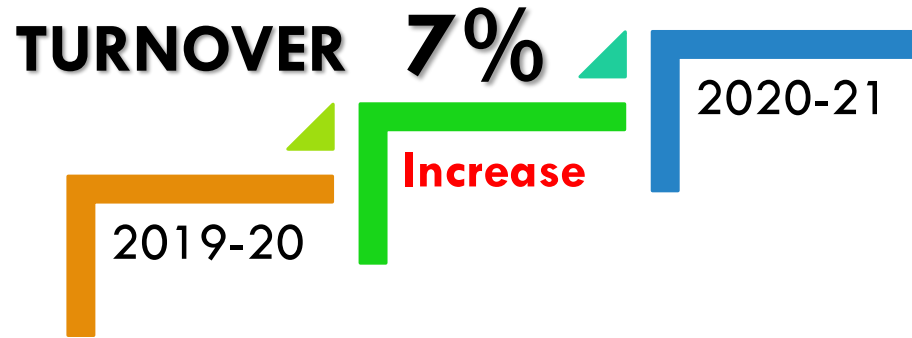
July 2021

Expansion in Grinding Capacity to 22 Lac Mt

OUR LEVERAGING FACTORS-

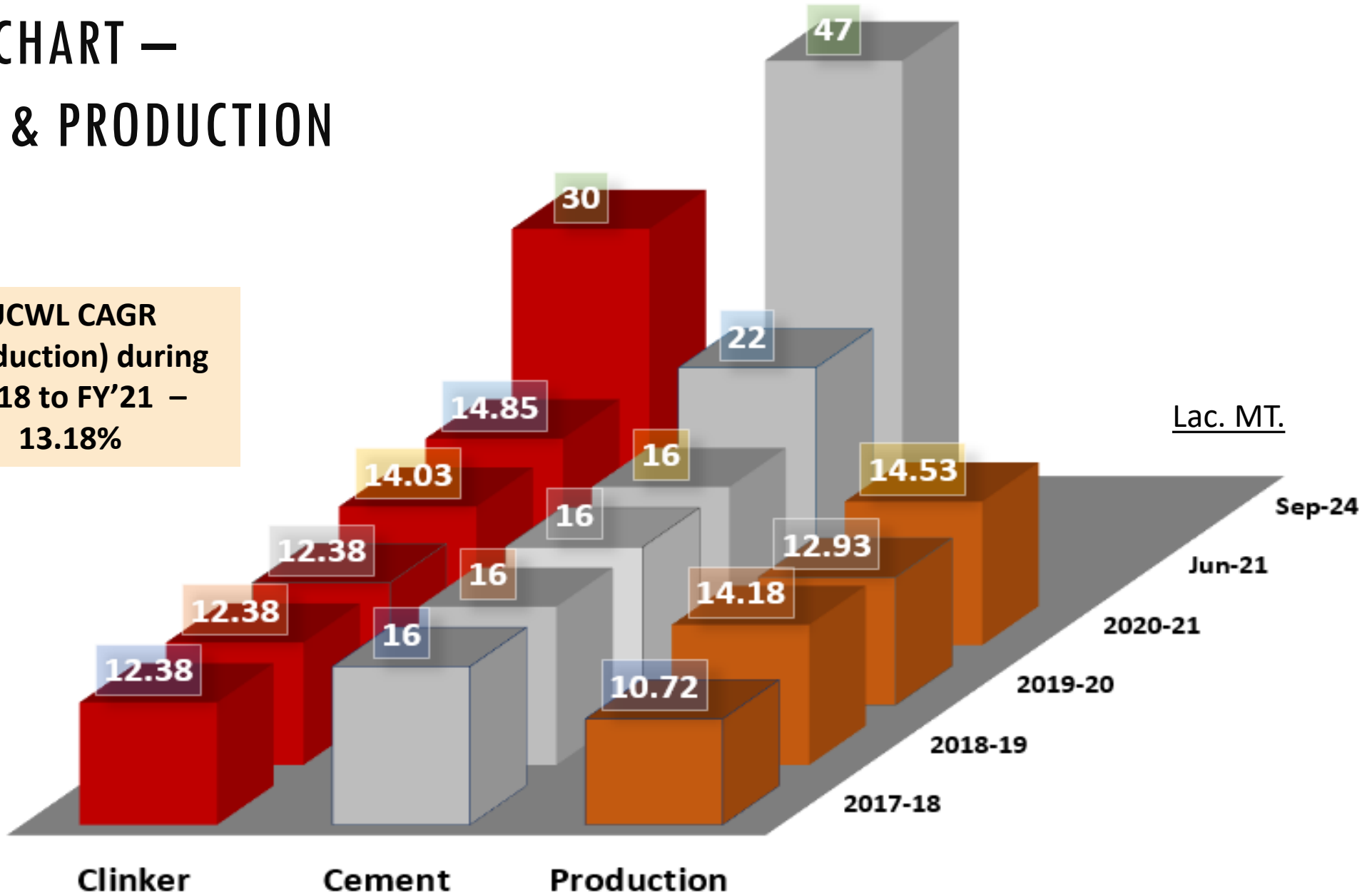


ACHIEVING MILESTONES – DELIVERING GROWTH



GROWTH CHART – CAPACITY & PRODUCTION

UCWL CAGR
(Production) during
FY'18 to FY'21 –
13.18%



GROWTH CHART – PRODUCTION & SALES



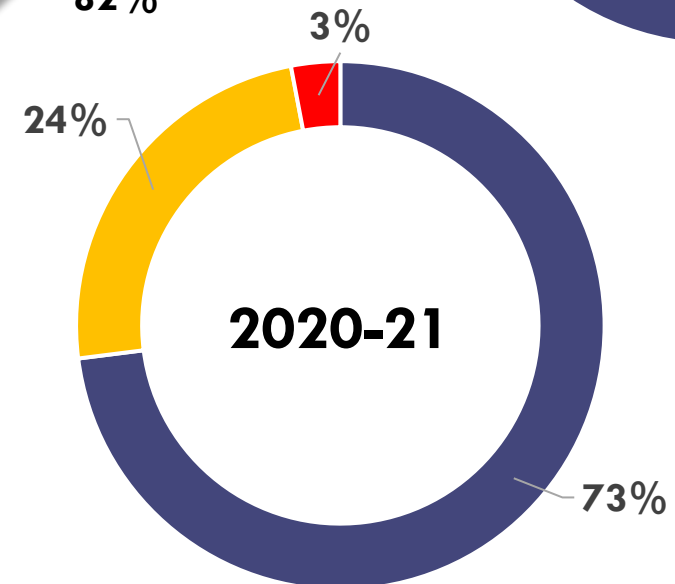
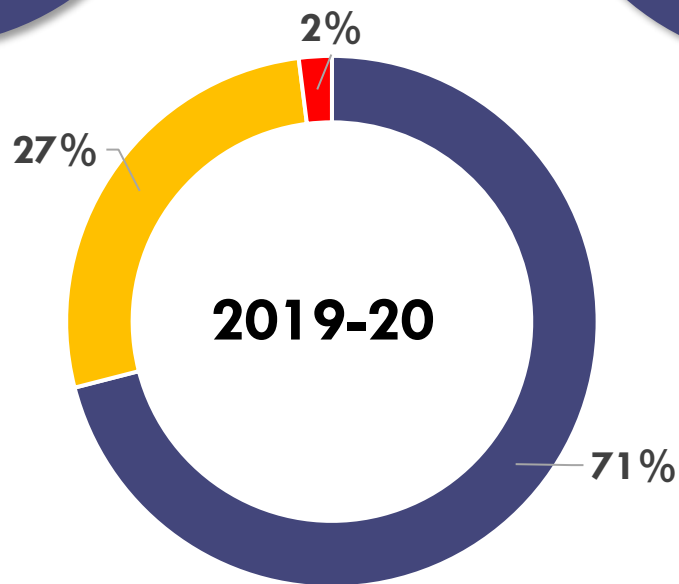
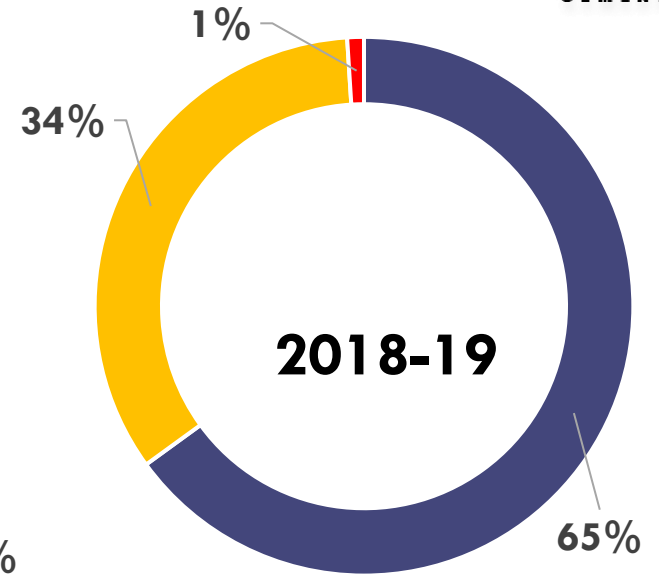
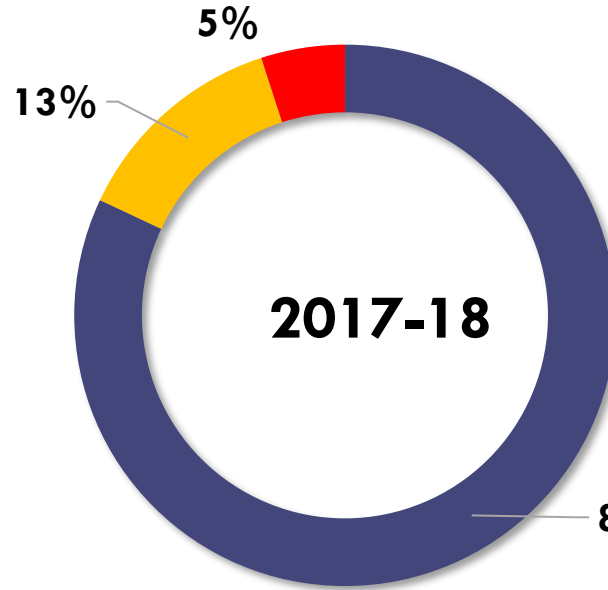
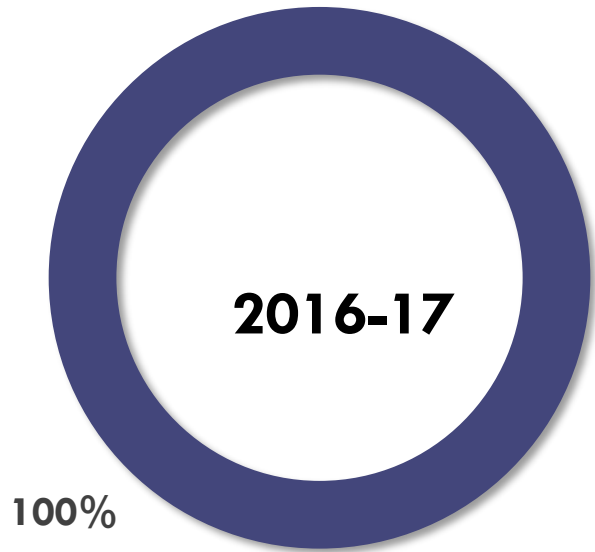
Sales (Lac.MT)	
Quarter ended	
30.06.2021	31.03.2021
5.93	5.81
2 %	

Sales (Lac.MT)	
Financial Year ended	
31.03.2021	31.03.2020
20.36	19.11
7%	

Production (Lac.MT)	
Quarter ended	
30.06.2021	31.03.2021
4.63	4.0
15%	

Production (Lac.MT)	
Financial Year ended	
31.03.2021	31.03.2020
14.53	12.93
12%	

OUR SALES FOOTPRINT



■ Rajasthan ■ Gujarat ■ Madhya Pradesh

FINANCIAL HIGHLIGHTS FOR 3 MONTHS ENDED

Sl.No.	Particulars	Unit	For 3 Months ended on		Incr./Dec.(-) in	
			30-06-2021	31-03-2021	Figures	%
1	Net Sales	Rs. Crs.	216	219	-3	-1%
2	PBIDT (after other income)	Rs. Crs.	42	45	-4	-8%
3	PBDT	Rs. Crs.	31	35	-4	-11%
4	PBT (after exceptional items)	Rs. Crs.	23	20	3	14%
5	PAT	Rs. Crs.	17	22	-5	-24%
6	Total CI after Tax	Rs. Crs.	17	22	-5	-23%
7	OPM (on Net Sales)	Rs. Crs.	19%	21%		

FINANCIAL HIGHLIGHTS – FOR 12 MONTHS ENDED

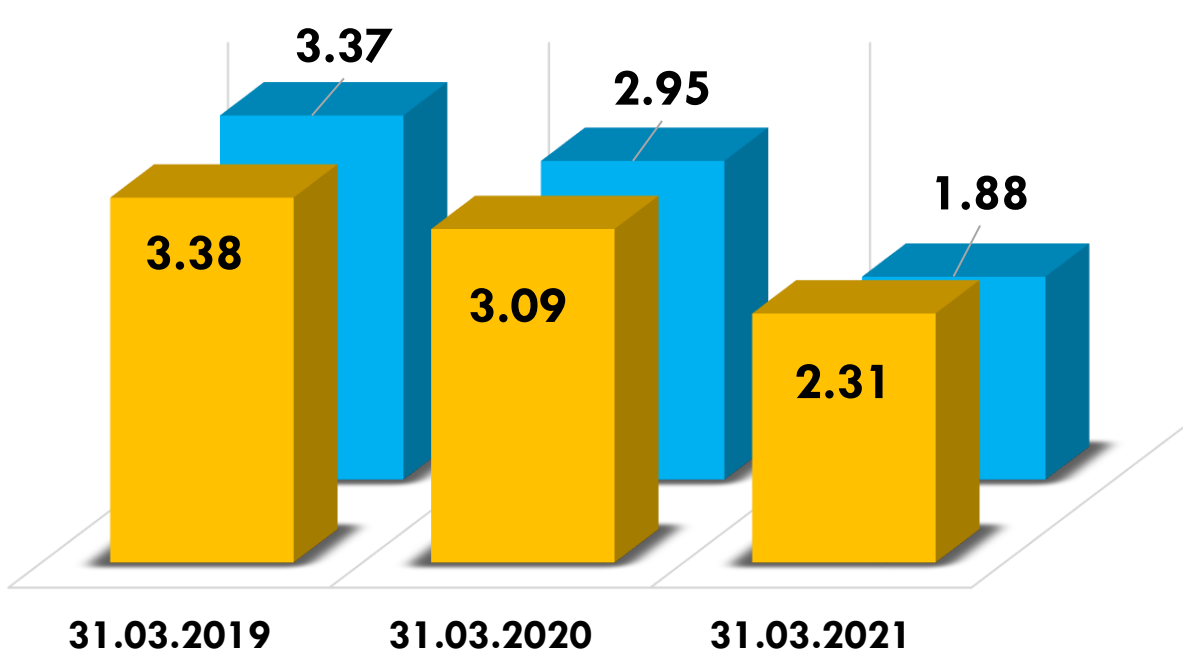
Sl.No.	Particulars	Unit	For 12 Months ended on		Incr./Dec.(-) in	
			31.03.2021	31.03.2020	Figures	%
1	Net Sales	Rs. Crs.	735	686	49	7%
2	PBIDT (after other income)	Rs. Crs.	151	126	25	20%
3	PBDT	Rs. Crs.	97	61	36	60%
4	PBT (after exceptional items)	Rs. Crs.	57	27	30	109%
5	PAT	Rs. Crs.	55	16	39	254%
6	Total CI after Tax	Rs. Crs.	55	15	40	268%
7	OPM (on Net Sales)	Rs. Crs.	20%	18%		2%

BALANCE SHEET AS OF 31.03.2021

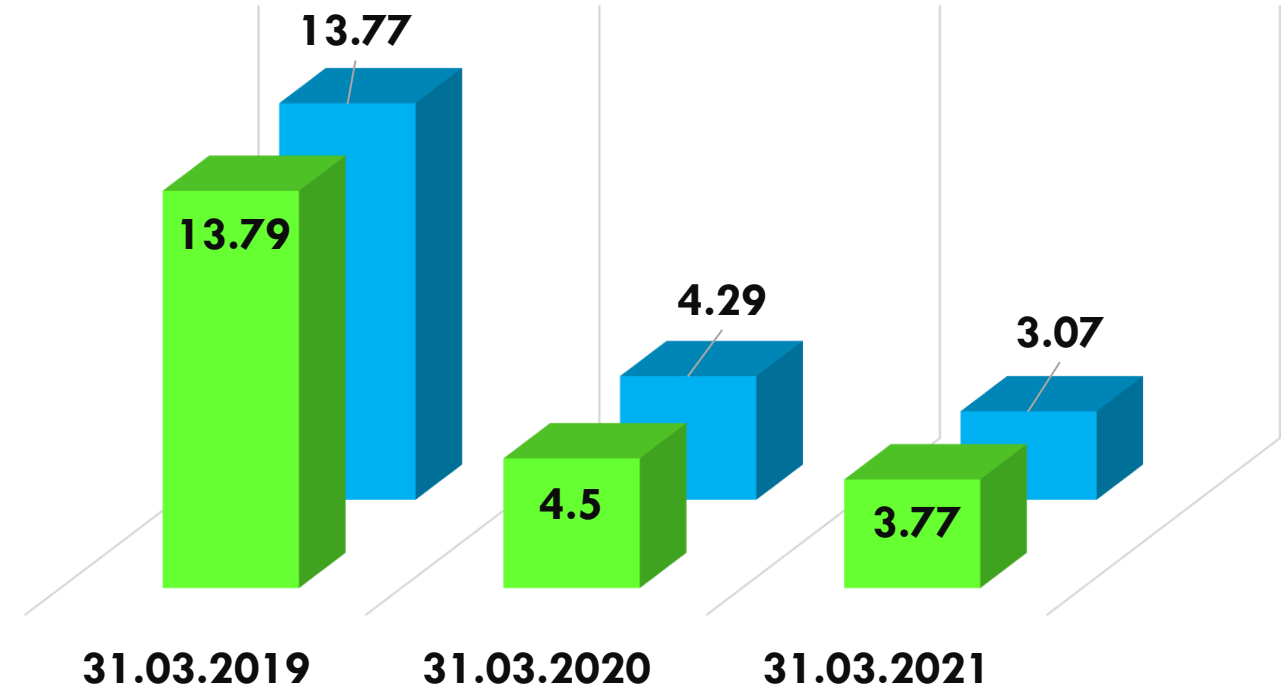
Rs. in Crores

Sl.No.	Particulars	As at	
		31.03.2021	31.03.2020
A	Assets		
(1)	Non-Current Assets		
(a)	Net Fixed Assets	718	704
(b)	Investments	9	9
(c)	Other Non-Current Assets	66	71
		793	784
(2)	Current Assets		
(a)	Current Assets	76	108
(b)	Cash and Cash Equivalent	105	26
		182	134
	Total Assets	975	917
B	Equity and Liabilities		
(1)	Equity (Net Worth)	247	184
(2)	Liabilities:		
(I)	Borrowings:		
(a)	- Long Term	523	334
(b)	- Short Term	-	0.1
		523	334
(II)	Other Liabilities	205	400
	Total Liabilities	975	917

DEBT:EQITY & DEBT:EBIDTA RATIO

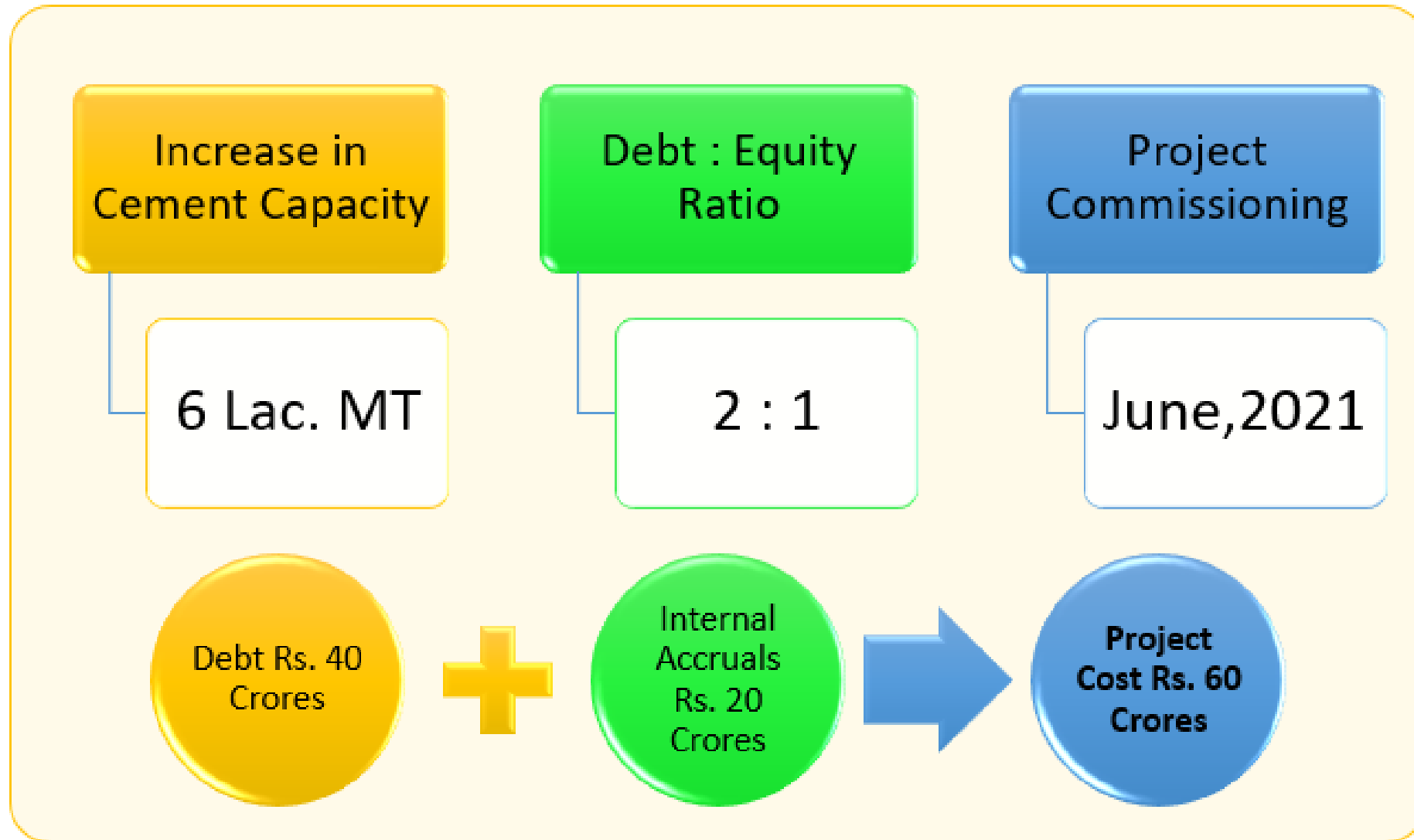


■ Debt :Equity ■ Net Debt :Equity

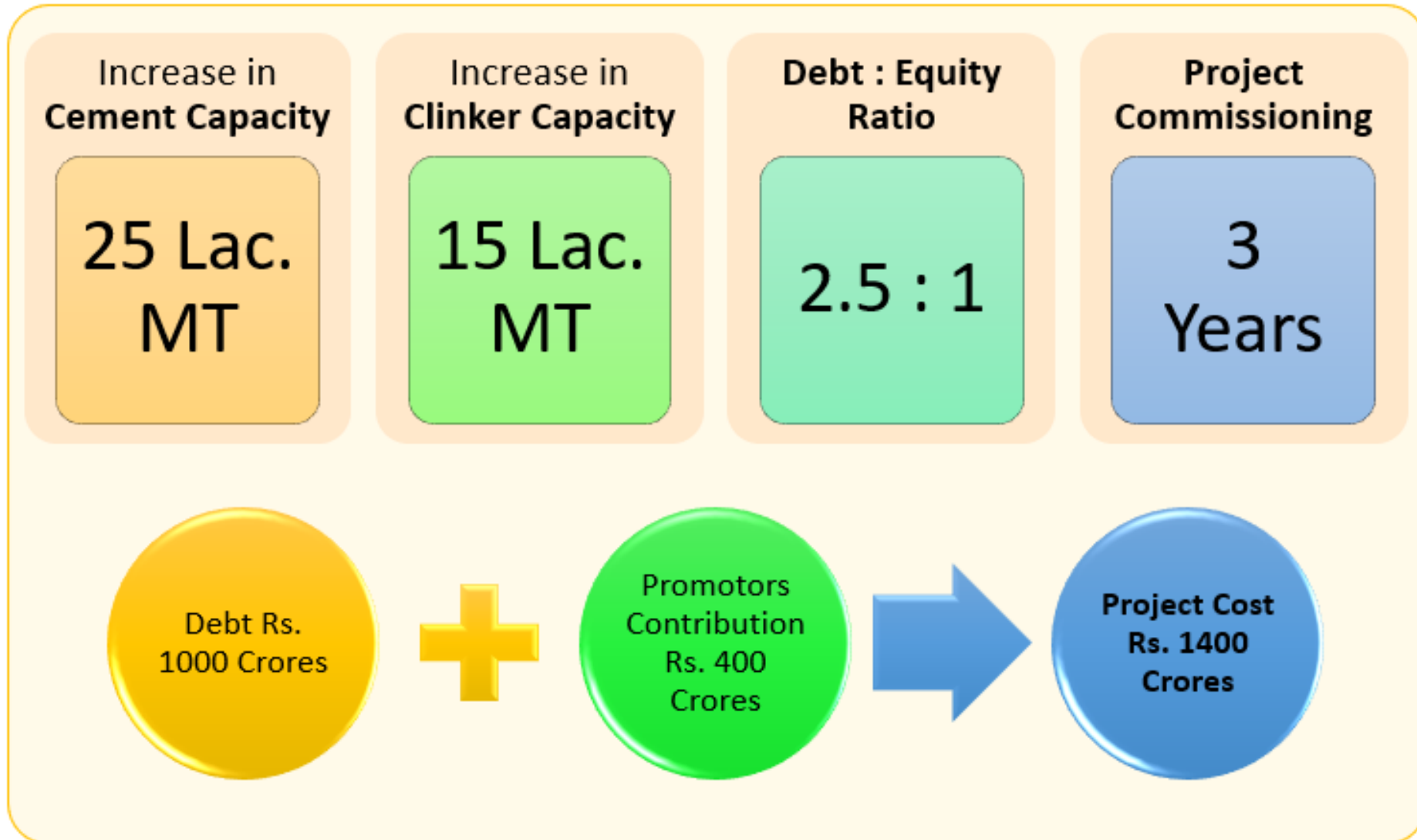


■ Gross Debt :EBIDTA ■ Net Debt :EBIDTA

PROJECT COMPLETED- NEW CEMENT MILL - 3

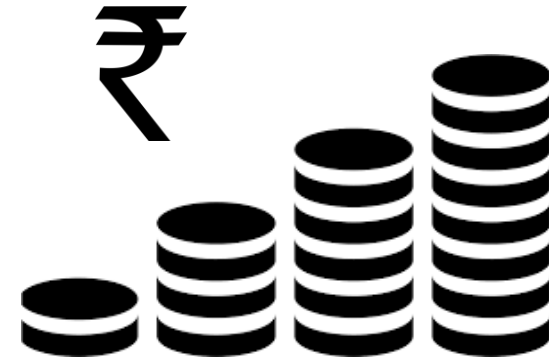
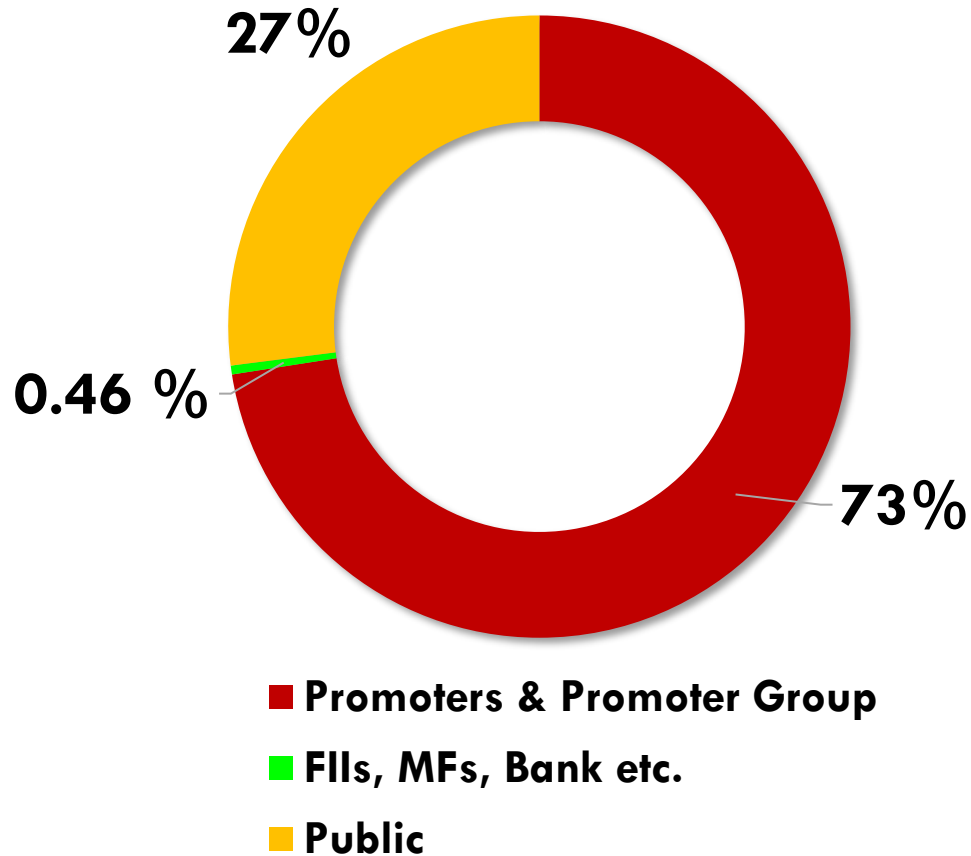


MEGA PROJECT – CAPACITY EXPANSION



STAKEHOLDER'S TRUST

SHAREHOLDING PATTERN



I	Total Share Capital	Rs. 124.56 Crores
II	No. of Shares	31.14 Crores
(Face Value Rs. 4 Each)		



ESG — ENVIRONMENT , SOCIAL AND GOVERNANCE



ENVIRONMENT SOCIAL AND GOVERNANCE

ESG FRAMEWORK — GUIDED BY THE SUSTAINABILITY AGENDA



“ Integrated Sustainable Development Policy”

- for Strategic implementation of sustainable business practices

 **UCWL** UDAIPUR CEMENT WORKS LIMITED 


Udaipur Cement Works Limited (UCWL)
Integrated Sustainable Development Policy
(Covering ISO 9001:2015, ISO 14001:2015, ISO 45001:2018 and ISO 50001:2011)

We at UCWL commit ourselves to work for a better tomorrow by:

- ❖ Promoting in-house innovations.
- ❖ Encouraging purchase of energy-efficient products and services.
- ❖ Implementing business practices aligned to Sustainable Development Goals.
- ❖ Complying to all applicable legal, regulatory requirements and mandatory guidelines.
- ❖ Working for needs of marginalized section of the society through various Corporate Social Responsibility initiatives.
- ❖ Encouraging interactive participation from all relevant interested parties to identify viable aspects of continual improvement, to improve bottom line.
- ❖ Ensuring better Work Place & Culture through providing required resources, training, safe & healthy work environment and minimizing hazards & risks.
- ❖ Improving environmental aspects and tailing off through adoption of resource efficient technology, use of alternative fuels & raw materials, renewable energy and being water conscious to deliver sustainable products.

We shall imbibe the above commitments in our operations by communicating the same to all interested parties.

Date: 01-10-2018
UDAIPUR


(Naveen Kumar Sharma)
Whole Time Director

ENVIRONMENT SOCIAL GOVERNANCE

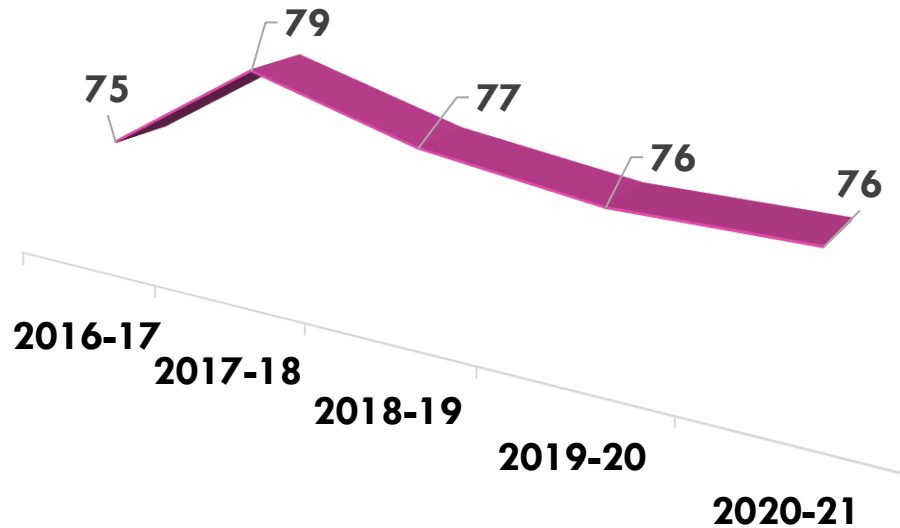
Contributing to UN SDGs



Energy Responsibility-

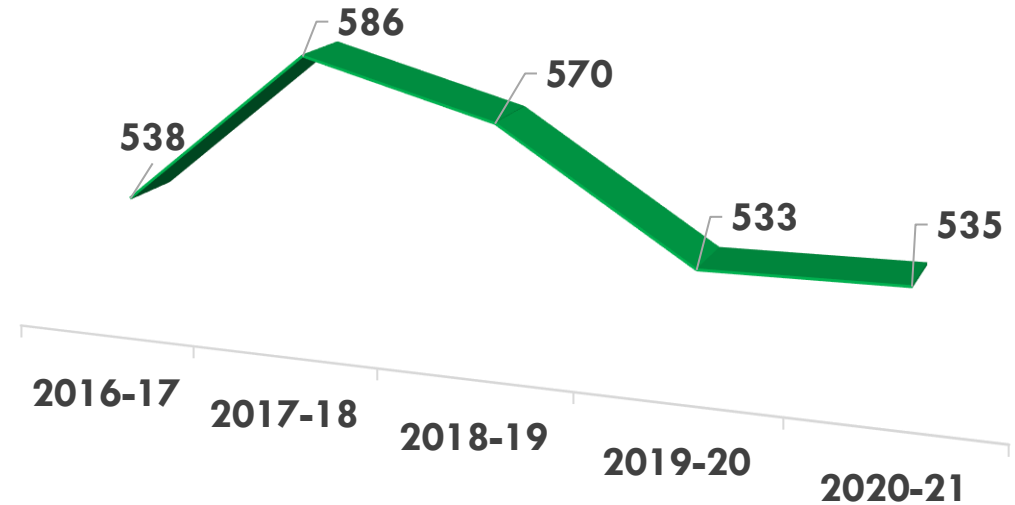
Electrical Energy Efficiency (Kwh/ton of cement)

Gained efficiency by 4% since FY 2017-18 and sustaining



Thermal Energy Efficiency (Kcal/kg of cement)

Gained efficiency by 9% since FY 2016-17 and reducing



15 % Reduction by 2030 from FY 2017-18



10 % Reduction by 2030 from FY 2017-18

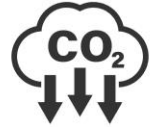
ENVIRONMENT SOCIAL GOVERNANCE

Contributing to UN SDGs



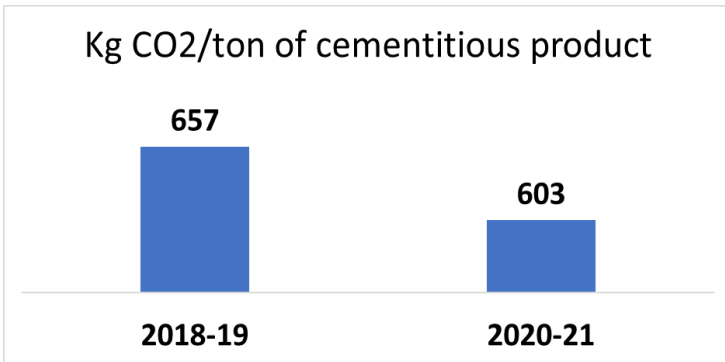
Renewable Energy Consumption share of total energy consumed = ~ 48%

W.r.t above statement - We believe we are among the Highest Renewable Energy Consumers in cement / manufacturing sector in total energy mix



Mitigating Climate Change

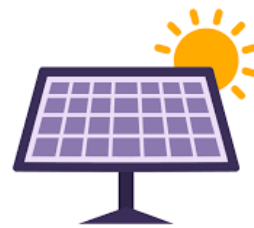
Reduced Specific Carbon Emission by 8.2 % since 2018-19



16 % Reduction by 2030 from FY 2018-19

Adopting Renewable Energy

Installed Solar power generation capacity 10.4 MW



42 % increase in capacity by 2022 from FY 2020-21

37 Million Units Green energy generated per year from Waste heat recovery system since 2018-19



~91 Million kgs of CO2 eqv. Emissions mitigated

50% Share of renewable energy in total energy consumption by 2025



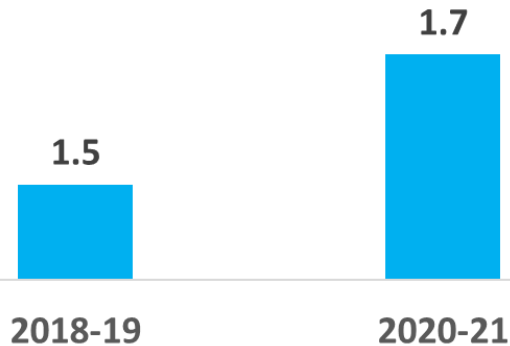


ENVIRONMENT SOCIAL GOVERNANCE

Water Positivity

Present water positivity of 1.7
Generating more than consuming

Water Positivity Index

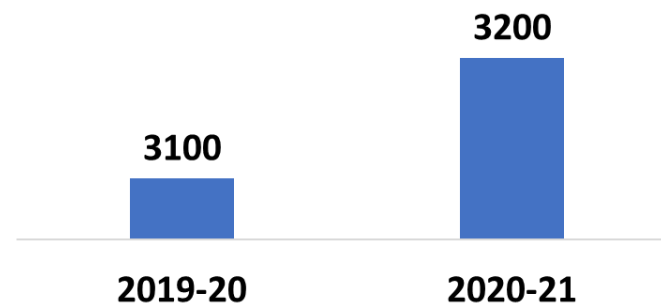


3 times water positive by 2025

Fresh Green Cover

Planting about 3000 plant saplings per year in and around our factory premises.

Green Cover-Nos. of plants



Sustaining survival rate of more than 85%

ZERO fatality/Major Accident

ZERO fatality / major accident

Occupational Fatalities

0	0	0
2018-19	2019-20	2020-21



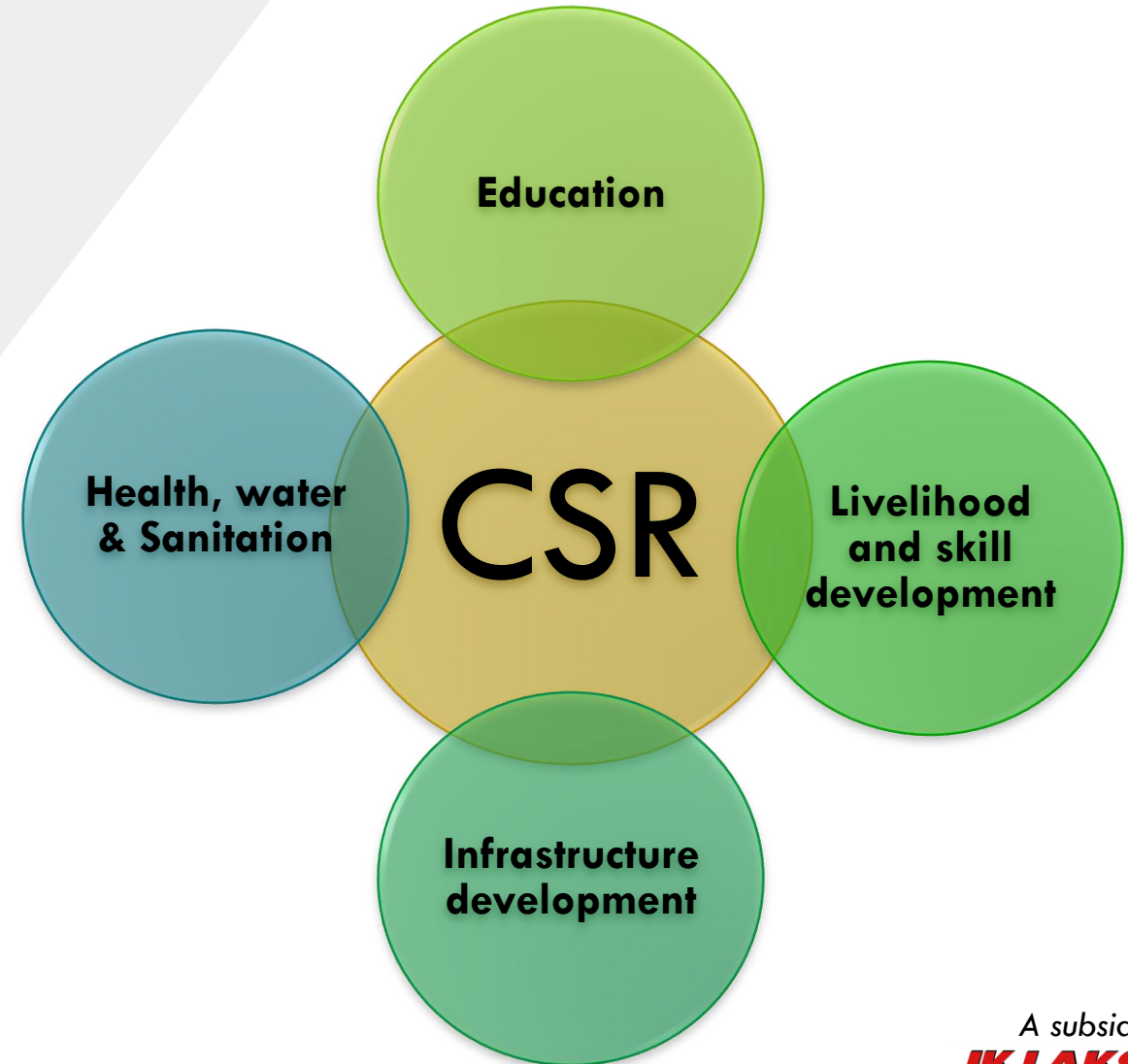
Sustaining "0" Fatality / major accident

ENVIRONMENT SOCIAL AND GOVERNANCE



VISION:

To strengthen community relationship and to bring sustainable change in quality of life of neighborhood community through innovative solutions in Health, Education, Livelihoods & Rural Development.



ENVIRONMENT SOCIAL AND GOVERNANCE

Health and Safety

COVID - RESPONSE



250 nos. of food kit distributed in 6 nearby villages



Distributed 5500+ masks, stitched by CSR women Beneficiaries



Strict social distancing at Plant premises



Regular Sanitization of workplaces / vehicles

COVID-19 PREVENTION



WASH HANDS



KEEP DISTANCE



USE FACE MASK



DISINFECT SURFACES



USE GLOVES

ENVIRONMENT SOCIAL AND GOVERNANCE



Corporate Social Responsibility (CSR)



Women empowerment-
Skill Development



Computer Education



Joy of giving



Rural Livestock welfare

Free Health Check up Camps

13 nos. Camps

480 nos. of beneficiaries

Free Eye Check up Camps

4 nos. of camps

298 Truck driver beneficiaries

Farmers Exposure camp

2 Nos. of visits to Krishi vigyan kendras

51 Farmer beneficiaries covered

Tailoring course

4 workshops conducted

78 Nos. of beneficiaries

Veterinary camp

3 Nos. of Govt. Supported camps

548 Nos. of Animals/cattle monitored

Computer training Programme

4 Nos. of Batches

75 Nos. of Student Beneficiary

RECOGNITION AND FELICITATION



Asia's Most Promising Cement Brand & Industry Sector Safety Excellence


Our brand Platinum Heavy Duty Cement is awarded as Asia's most promising brand. The award was presented at an event held by the Business Leader Of The Year Awards 2021. The award was received by our Executive Director Mr. Shrivats Singhania



RECOGNITION AND FELICITATION





8th Exceed OHSS & HR Award & Appreciation letter by Sub-Divisional Officer



Udaipur Cement Works Ltd. was recognized as the only appreciable organization in the Cement Sector for

“8th EXCEED Occupational Health Safety, Security & HR Award and Conference”
held on
4th December 2020



The said recognition was awarded by **Sh. Santosh Gangwar**, Minister of State (Independent Charge) for Labour and Employment, in a conference organized through Digital Mode. Sustainable Development Foundation, a non-governmental social organization working for social upliftment since 2007, has identified organizations which exhibited sustained excellence in your field of Health, Safety and Security from industry sectors such as Oil & Gas, Power Sector, Construction Sector, Infrastructure Sector, etc. Out of the many participants in Cement Sector, UCWL was the only participant to secure a position with a GOLD award for **“Best Practices in Industrial Security”**

श्रम एवं रोजगार मंत्रालय
Ministry of Labour & Employment


UCWL

Sustainable Development Foundation
LET US MAKE OUR WORKAREA SAFER EVERY MOMENT !!!

6 Step Strategy


Let Us Not Gather To Work Together

सत्यमेव जयते
राजस्थान सरकार recognized

UDAIPUR CEMENT WORKS LIMITED
(A subsidiary of JK Lakshmi Cement Ltd.)

to live up to the **Team's Belief** since the commencement of the pandemic and appreciated the efforts made by the team for its outstanding performance to follow the six-step strategy defined and ensure **NIL OCCURENCE** positive cases in the factory premises.

RECOGNITION AND FELICITATION

Other Recognitions

CEMENT WORKS LIMITED
(A subsidiary of JK Lakshmi Cement Ltd.)
has been adjudged by JURY under
Best Employer – 2019 Award
for
“CERTIFICATE OF EXCELLENCE”
in the
LARGE SCALE CATEGORY
Organized by
Employers' Association of Rajasthan
in presence of
Shri Prasad Lal Meena
Hon'ble Minister of Industries
Govt. of Rajasthan
Awarded for excellence in maintaining harmonious employee-
employer relations, occupational safety & Health skill
development, Corporate Social Responsibility.

Adding one more feather to
the glorious unique tale of
revival by any industry after
insure duration

Certificate of Excellence

• 2020-21

CII
Confederation of Indian Industry
125 Years - Since 1895

UDAIPUR CEMENT WORKS LIMITED
(A subsidiary of JK Lakshmi Cement Ltd.)
secured
7th position
in the category of
Specific Power consumption up to Clinkerisation
in the
List of Top Ten Energy Efficient plants
in the
CII study
based on
Energy Award performance
of cement plants in India

Year	Specific Power Consumption (SEC)
2018-19	47.96
2020	48.8

Energy Award Performance

• 2020-21

Certificate of Achievement

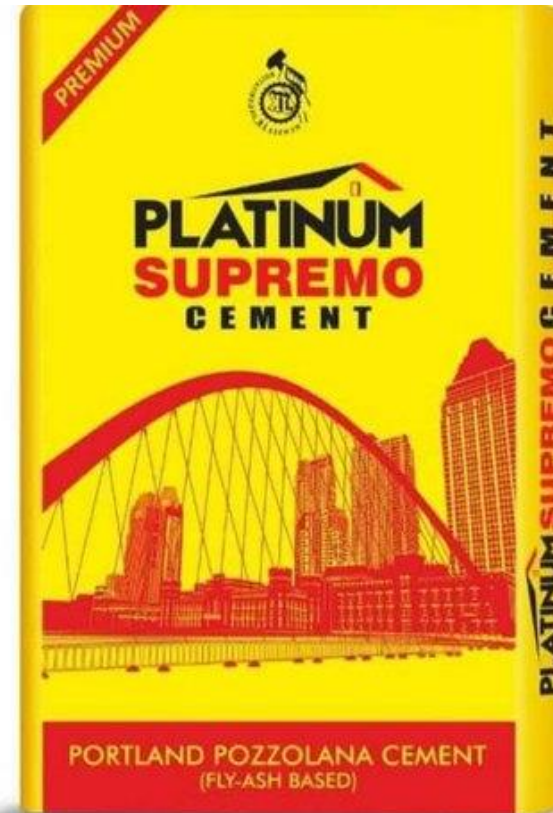
This is to certify that the poster submitted by
Udaipur Cement Works Limited
has been chosen as the
'Best Poster'
in the E-Poster Competition under the Category
'Creating awareness on Energy Efficiency & Energy Conservation'
This acknowledgement is based on the evaluation by the panel of
Judges at 'EnerCon 2020' held during 7 – 12 December, 2020.

CII Godrej GBC- Best Energy Poster

• Awareness on Energy Efficiency

OUR OFFERINGS

Product profile



WAY FORWARD

- Enhancing Solar power generation capacity by additional 4.35 MW (DC) to increase renewable energy share in energy mix
- Work on Mega Project for Capacity expansion already taken up.
- Reduction in Borrowing Cost on LT Loans through swapping.
- Share of premium products further to increase.
- Setting up of AFR Handling system for co-processing .
- Continuous improvement in operational efficiencies.
- Production and Marketing rationalization with holding company JKLCL





“THANKS”



UCWL UDAIPUR CEMENT
WORKS LIMITED